



**Riara School of Business**  
*Nurturing business innovators*

**JANUARY-APRIL 2015 TRIMESTER EXAMINATIONS**  
**DAY PROGRAMME**  
**EXAMINATION FOR DIPLOMA IN BUSINESS MANAGEMENT, DIPLOMA IN**  
**PROCUREMENT AND SUPPLY CHAIN MANAGEMENT AND DIPLOMA IN BUSINESS**  
**INFORMATION TECHNOLOGY**  
**BDM 012: INTRODUCTION TO BUSINESS MATHEMATICS**

**DATE: 2<sup>ND</sup> APRIL, 2015**

**TIME: 2 HOURS**

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**INSTRUCTIONS**

- i) Answer question one and any other two**
  - ii) Marks allocated to each question are shown at the end of the question**
  - iii) Arrange your work neatly and indicate the questions answered in the examination booklet**
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**QUESTION ONE: COMPULSORY (30 MARKS)**

- a) Mark the following statements as either TRUE or FALSE
  - i) The empty has zero as the only element
  - ii) The multivariate function has more than one dependent variable
  - iii) At critical point, the first derivative is zero
  - iv) A singular matrix can be inverted.
  - v) “Set of all Cars” is an ambiguous set

**(5 Marks)**

- b) A Microfinance company have a certain type of their product credit card, the percentage of debt recovered in any month is exponential in nature and a function of time since credit was issued to the customer. The function which describes the relationship.

$$P = 0.95(1 - e^{-0.81t})$$

where  $t = \text{time(in months)}$  and  $P = \text{percentage of debt payed(in Sh.)}$

Required:

- i) Calculate the percentage of debtors recovered after 8 months.
- ii) Determine what should be the provisions for bad debts.

**(6 Marks)**

- c) Solve for the values of  $x$  and  $y$  in the following set of simultaneous equations using Cramer's rule

$$2x - y = 35$$

$$x + 3y = 21$$

**(3 Marks)**

- d) Biashara Company Ltd. Has a demand function given as:

$$P = 36 - 12q$$

where  $P = \text{Price(sh.)}$  and  $q = \text{quantity produced and sold(units)}$

Required:

- i) Determine the output and price that maximizes revenue, show it is a maximum.
- ii) Calculate price elasticity when revenue is maximum.

**(7 Marks)**

- e) The marginal revenue (MR) of Riara Schools Ltd. Is given by;

$$\frac{dR}{dx} = 100 - 2x$$

where  $R = \text{Revenue (sh.)}$  and  $x = \text{quantity produced and sold(units)}$

If the company's revenue is Sh. 700 when 10 units are produced, what is the company's maximum revenue?

**(4 Marks)**

- f) In a market research survey, 105 consumers of products A and B were interviewed. It was found that 60 liked product A while 65 liked product B. Determine the LEAST number of consumers who must have liked both products.

**(5 Marks)**

## QUESTION TWO

- a) Distinguish the following terms as used in set theory and provide business examples for each case.

- i) Universal set Vs Subset
- ii) An Infinite set Vs a Singleton Set
- iii) Disjoint Sets Vs empty set

(Use a diagram where applicable)

**(9 Marks)**

- b) A survey of 100 customers on preference of three Banks, Bank A, Bank B and Bank C in Nakuru County revealed that 5 people did not prefer any of the 3 banks under consideration, 4 preferred all the three banks, 40 preferred Bank A but not Bank C, 7 people preferred A and B, 9 people preferred bank A and C, 15 people preferred B but not A and C, 10 people preferred B and C.

Required:

- i) Represent all the above information on a Venn diagram.
- ii) How many people preferred exactly two banks?
- iii) Determine the most preferred bank within Nakuru County, what proportion of the population prefers it.

**(11 Marks)**

**QUESTION THREE**

- a) Explain three assumptions of Markov Analysis.

**(6 Marks)**

- b) Assume you are a car dealer with operations in different towns (that is, Mombasa, Nairobi, Nakuru and Kisumu) and you are specifically dealing in station wagons, saloon and pick-ups).

The table below shows level of inventory in the different regions.

Town	Station Wagons	Saloons	Pick-ups
Mombasa	150	340	90
Nairobi	230	540	300
Nakuru	130	200	420
Kisumu	100	170	220

The Value table (00,000)

	Station Wagons	Saloons	Pick-ups
Mombasa	5	7.5	4.9
Nairobi	6.2	9.3	7.1
Nakuru	5.9	8.5	8.1
Kisumu	6.1	8.3	7.8

Required Determine the following;

- i) Form the inventory and value matrix
- ii) Total value of vehicles at Kisumu?
- iii) Total value of all station wagon vehicles?
- iv) Total value of all vehicles?

(14 Marks)

#### QUESTION FOUR

- a) Explain four assumptions of C-V-P Analysis.

(8 Marks)

- b) Matunda Ltd. Is conducting breakeven analysis for one of their product line. Data below relates to 2013 and 2014 trading period.

<u>Trading Period</u>	<u>Period sales</u>	<u>Profit</u>
2013	20,000	6,000
2014	35,000	10,000

You are required

- Determine the fixed cost
- Determine the break-even sales revenue
- Calculate the profits generated when sales are 150000
- Determine the profit if variable cost incurred is sh. 80,000.

(12 Marks)

#### QUESTION FIVE

- a) The demand and supply function for a commodity x is given as follows.

$$3360 - 10q - p = 0$$

$$11.5q - 4000 - p = 0$$

Where q is output and p is price

#### Required:

- Describe the term “ Market Equilibrium”
- Determine the equilibrium price and quantity
- Sketch the above information on a Graph.

(10 Marks)

- b) Let  $B = \{\text{BBA Students at Riara University in the year 2015}\}$

Let  $C = \{\text{All students taking CPA at Strathmore University in the year 2015}\}$

Describe the following sets

- C-N
- NUC
- $N \cap C$
- $N \Delta C$
- $NUC'$

(10 Marks)