



**Riara School of Business**

*Nurturing business innovators*

**SEPTEMBER DECEMBER 2019 TRIMESTER**

**EXAMINATION FOR BACHELOR OF BUSINESS ADMINISTRATION**

**DAY /EVENING PROGRAMME**

**RBA 301 ORGANIZATION BEHAVIOR**

**DATE: DECEMBER 2019**

**TIME: 2 HOURS**

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**INSTRUCTIONS**

- i) **Answer question one and any other two**
  - ii) **Marks allocated to each question are shown at the end of the question**
  - iii) **Arrange your work neatly and indicate the questions answered in the Examination booklet**
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**QUESTION ONE**

**TOTAL 30 MARKS**

- a) Examine any **FIVE** characteristics of Organizational Culture **(10 Marks)**
- b) Examine **FIVE** importance of motivation at the work place **(10 Marks)**
- c) Describe **FIVE** dysfunctional impacts of Politics in an organization **(10 Marks)**

**QUESTION TWO**

- a) Describe **FIVE** common Challenges faced during negotiation in organization **(10 Marks)**
- b) Describe the demerits of adopting an SBU type of organizational structure **(10 Marks)**

### **QUESTION THREE**

- a) Interrogate the importance people within an enterprise attach in joining groups? **(10 Marks)**
  
- b) Summarize **FIVE** Negative influence of Conflicts in the work place **(10 Marks)**

### **QUESTION FOUR**

- a. Examine **FIVE** leadership theories within an organizational set up sphere of an organization **(10 Marks)**
  
- b. Describe **FIVE** characteristics of powerful people within an organization **(10 Marks)**